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     UNITED STATES DISTRICT COURT
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     SOUTHERN DISTRICT OF NEW YORK
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     MICHAEL MAY,
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                    Plaintiff,
                                           New York, N.Y.
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                                           18 Civ. 2238(LAK)(RWL)
                V.
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     DESTINY HOPE CYRUS, et al.,
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                   Defendants.
8
       ----x
                                            Argument
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                                            January 8, 2019
                                            2:05 p.m.
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     Before:
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                       HON. ROBERT W. LEHRBURGER,
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                                            Magistrate Judge
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                              APPEARANCES
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16
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(Case called)

THE DEPUTY CLERK: Attorneys, please state your name for the record.

MS. SQUILLACE: Good afternoon, your Honor, and Happy New Year. JoAnn Squillace, from the law office of Drummond & Squillace, for the plaintiff Michael May. Good afternoon again, your Honor.

THE COURT: Good afternoon.

MR. GARY: Good afternoon, your Honor. From Florida, Willie Gary, for the plaintiff. Happy New Year.

THE COURT: Okay. Good afternoon.

MS. PAUL: Good afternoon, Judge. Marcia Paul, here together with Jim Rosenfeld and Meredith Santana, from Davis Wright Tremaine, for the defendants in the action.

THE COURT: Okay. Good afternoon.

We are here on a motion to dismiss in this copyright case. I want the parties to know that I have thoroughly reviewed the briefs and the papers, and I really actually want to go through an agenda of questions that I have. You are certainly free to add other things in along the way that you think I should know, but I think there are some important questions to be asked here.

I would actually like to start with the plaintiff, even though it is the defendant's motion.

My first question, and a very important issue, I

think, is exactly what you are alleging. I am referring specifically to paragraph 69 of the second amended complaint. What I am trying to understand -- and I think defendants have given their own gloss on this as to their understanding -- what exactly is it that Mr. May originated or created? And what I mean more specifically is, did the phrase "Wi run tings" -- where "we" is spelled w-i -- "tings nuh" -- N-U-H -- "run wi," W-I. Did that phrase exist before Mr. May created his phrase? In other words, did he adapt it by sort of English-izing it, if you will, or is it your contention and does the second amended complaint contend, allege that Mr. May actually originated the phrase, in full Jamaican patois, "Wi run tings, tings nuh run wi"?

MS. SQUILLACE: Thank you, Judge.

It is plaintiff's contention that he, in 1981, as a disc jockey with Rango Mango International and that sound system where he performed musical sets, he originated and created the lyrical phrase which is protected by copyright law "we run things, things no run we."

Now, those specific words mixed together, the English words mixed together with the intentionally grammatically incorrect sequence of the words, which comes from patois, he is not using patois words. He is using English words mixed with the intentionally grammatically incorrect sequence that the Jamaican patois language lends itself to, to originate this

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creative, unique, and original phrase, "We run things, things no run we."

THE COURT: But do you concede that the Jamaican patois phrase "Wi run tings, tings nuh run wi" existed prior to Mr. May originating his phrase?

MS. SQUILLACE: Absolutely not, Judge. We are not. And, in fact, when you look at the defendants' moving and reply papers, nowhere do they assert, allege, or provide any proof in admissible form that in fact that phrase, either the way Mr. May originated it or in strict Jamaican patois language, was existing before 1981 nor that anybody else other than Mr. May originated it or created it before 1981 or since. All of the citations that defendants cite to are post 1981 and post 1988, publications, such as an article and a book, and nowhere in their papers do they allege that the author of that article created the phrase or that the author of that book created the phrase. And the law is clear, just because something may be in the public domain after it is created doesn't mean that an infringement did not occur. And so we absolutely do not concede that that phrase, even in the strict Jamaican patois, existed prior to Mr. May.

The other thing, Judge, which is crucial to this 12(b)(6) motion, is that on the pleadings 12(b)(6) motion to dismiss, the issue of originality, creation, and authorship cannot be decided, most respectfully, by this court. The only

issue that can be decided by this court on this motion is the issue of fair use.

THE COURT: Well, protectability is also an issue that can be determined by this court. Indeed, there are cases that have — other cases that have granted motions to dismiss as opposed to, say, summary judgment on claims where a phrase is alleged to have been the infringing element.

MS. SQUILLACE: The only cases in all of the cases cited by the defendants are all summary judgment and trial cases, Judge. None of them are 12(b)(6) pleadings. That is why the only issue that, on the 12(b)(6) motion to dismiss, can be decided by this honorable court as a matter of law is whether the use of defendants taking plaintiff's lyrics is a fair use and thus protected and thus not an infringement or not. That's the only issue. Everything else is for a jury to decide.

And even with that, Judge, at most and at best, all defendants' papers have done, if you even give it that weight, is show that there are genuine issues of material fact in dispute that, again, warrants a denial for any holding to be held as a matter of law on the 12(b)(6) motion to dismiss.

All plaintiff has to do, as required by the Federal Rules of Civil Procedure, is plead with specific detail, which plaintiff does, facial plausible facts, which plaintiff does, and we have to give defendants fair notice of what his claims

are, and plaintiff does more than enough of that.

The other issue with originality and the authorship of the phrase, Judge, is that we have submitted proof in admissible evidentiary form, both as an exhibit to the summons and complaint as well as attached to our memorandum of law and opposition, the sworn affidavits of Mr. Cleveland Browne, Nigel Lloyd, Junor Bryan, and Cyril Nelson that all attest, under penalties of perjury, that in 1981 he created this phrase.

Again, defendants, in their moving papers and reply papers, do nothing to rebut that, dispute that, contradict that, or show an authorship by anybody else at any time prior to 1981. And based on those reasons, their motion to dismiss should be denied.

THE COURT: Do you agree that some of those attachments, which I agree are articles or otherwise or sources such as Jamaican proverbs and such, would it -- well, you tell me, do you agree that some of those do indicate that the phrase is actually an old Jamaican proverb? Is that something, again, you dispute or you agree with or --

MS. SQUILLACE: No, Judge. We dispute that wholeheartedly.

THE COURT: Let me ask you this, then. One of the documents, that I -- I think among those attachments there is a document that you and your client refer to in your own papers, and that's the Gleaner publication, where there is a discussion

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of Flourgon -- that's Mr. May's performance name -- and in it there is an interview of counsel for Mr. May from Drummond & Squillace, which is your firm, right?

MS. SQUILLACE: Yes.

THE COURT: And the article says that the phrase "We run things, things no run we" became commonly used in Jamaica. Is that a statement that you made and agree with?

MS. SQUILLACE: No, we didn't, Judge. And I may suggest that is actually an exhibit that I believe the defendants attached to their moving papers --

THE COURT: Okay.

MS. SQUILLACE: -- and obviously we can't control how journalists paraphrase or piecemeal comments that are made in an interview such as that. But, no, we did not say that it became common afterwards. What we said was that even if it became a common phrase after Mr. May created it, that did not mean that the defendants' infringement did not occur and that the defendants' infringement was not unlawful. And in fact, as we cited to in our memorandum on page 21, the Supreme Court has held in the case of Feist Publications, Inc. v. Rural Television Services, Co., 499 U.S. 345, "even if a copyrighted work independently created by a party" -- which here would be Mr. May -- "is copied by another party" -- any other third party including the defendants -- "the motion should be denied because there is an infringement of the copyright regardless of

whether other independent and legitimate uses of the same material exist." And that is even if you believe defendants' argument that after he created it it is out there in the public domain an infringement still occurred and the infringement is still unlawful and actionable.

THE COURT: Let me go into that a little more because that picks up on some of my other questions.

So let's use 1988 as a demarcation because that is when your client or the complaint alleges that he created the song, We Run Things, is that correct?

MS. SQUILLACE: That's when he created the song We Run Things, but not the lyrics specific, Judge.

THE COURT: What I want to ask is, would you agree that prior to 1988 the phrase "we run things, things no run we," standing alone, just standing alone, that phrase itself was not protectable under copyright law.

MS. SQUILLACE: No, Judge. We wholeheartedly disagree.

THE COURT: So even the phrase by itself, even standing alone from any song, just that phrase by itself you are contending is copyrightable.

MS. SQUILLACE: Absolutely, Judge, because the case law is clear that short phrases, in fact, just like "we run things, things no run we" are protected by copyright law when such short phrases are unique, original, and creative.

THE COURT: Can you give me an example of any phrase -- any copyright that's been issued for a phrase unto itself, not part of a song, just unto itself.

MS. SQUILLACE: I absolutely can.

THE COURT: Okay.

MS. SQUILLACE: In fact, it was used in defendant's song. Defendant used another copyrighted phrase that was created and copyrighted by Slick Rick and Doug E. Fresh, and the phrase is "LaDiDaDi." It is not a full sentence. It is not even really a phrase. It is a mishmosh of sounds and pronouns that are meshed together to create the LaDiDaDi. And in that, defendants used that in their song, gave them due compensation and due credit.

We submit, Judge, at that it unfortunately becomes a business practice, because Mr. May is not as famous or as popular or as known here, we submit that companies such as the defendants' take the risk, the business risk, we will take this language, we will take their lyrics, and if down the line they found out about it, then we will deal with it then. They know they could never not give due compensation and credit to Slick Rick and Doug E. Fresh. That could never happen because they are known, they are famous, and they are more popular and they are more pronounced here in the United States. But that very phrase, Judge, "LaDiDaDi," that is protected

THE COURT: But was that LaDiDaDi phrase from a song?

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1 MS. SQUILLACE: Yes. In fact, the song is entitled 2 LaDiDaDi. 3 THE COURT: Okay. So what I am asking is, did a 4 copyright issue for the phrase or did it issue for the song? 5 MS. SQUILLACE: Judge, I'm not sure whether the 6 copyright was for the entire song, but when you have a 7 copyright that is for the entire compilation of a song, it is for all the lyrics in the song, just as we have here with 8 9 Mr. --10 THE COURT: I don't disagree with that. I want to 11 understand how far your position goes. 12 Do you contend that a phrase unto itself, such as "we 13 run things, things no run we," independent of any songs, if 14 there had been no song, but just the phrase, the phrase itself was not copyrightable under the copyright law of the United 15 States? 16 17 MS. SQUILLACE: Judge, he copyrighted it when he 18 copyrighted it here in the United States. 19 THE COURT: He copyrighted the song. I understand it 20 is part of the song. 21 MS. SQUILLACE: Correct. 22 THE COURT: Let's assume there is no song. 23 MS. SQUILLACE: Correct.

THE COURT: Just the phrase.

MS. SQUILLACE: Yes.

THE COURT: He comes up with the phrase and he hasn't created any song yet. Is the phrase itself protectable under U.S. copyright law?

MS. SQUILLACE: It absolutely is, Judge.

THE COURT: So someone can take that phrase, even if there is no song, and apply for a copyright on that phrase?

MS. SQUILLACE: Absolutely, Judge.

THE COURT: Can you give me an example where that's been done, where there has been no song -- I'm not talking about where it has been part of a song -- someone has come up with a phrase. You can get a trademark on a phrase because it is a slogan, but what about a copyright?

MS. SQUILLACE: Yes, Judge. Judge, I want to also just point out that copyright protection doesn't just attach when there is an actual copyright registration.

THE COURT: I understand that.

MS. SQUILLACE: Copyright law -- as soon as he made and originated this unique, original, creative phrase in 1981 and he put it in tangible form and published it to the world as --

THE COURT: As part of a song.

MS. SQUILLACE: No. He used it, Judge, by itself in 1981 as a hook, a segue, in the middle of his sets --

THE COURT: So --

MS. SQUILLACE: -- as a deejay.

some form, Judge.

THE COURT: -- do you contend that those words by itself, the phrase unto itself, is what gives it protection?

MS. SQUILLACE: Absolutely, Judge.

THE COURT: All right. Let me ask this. Can a portion of a copyrighted work fall into the public domain?

MS. SQUILLACE: Well, the public domain is so vast, a portion of it, of course, could wind up in the public domain in

THE COURT: And if it enters the public domain, can — once that happens, isn't someone free to then incorporate it in whatever they want to, because it has entered the public domain?

MS. SQUILLACE: No, Judge, for two reasons. First, we don't know — we have to know how it entered the public domain to begin with; and, second, as I just cited, the Supreme Court case of Feist Publications, even if it enters the public domain and exists in other areas and other even legitimate ways, for example, if someone makes a commentary about it in an article, that is a fair use of it because they are making commentary. They are not taking it and putting the hook of Mr. May's song, which is the mantra and theme of his song, and using it, intentionally placing it as the hook and theme of the repeated chorus in their song.

THE COURT: So when I say "public domain," I am using that in the sense that it is free to use, that once something

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enters -- once something is in the public domain, it is free for the public to use, not just the public sees it, but they are free to use it. Again, my question is, are there situations where a portion of a copyrighted work, that portion falls into the public domain and can be used freely?

MS. SQUILLACE: I believe there are situations where they could fall into the public domain. Whether they can be used freely, Judge, is, I think, the question. As your colleague Judge Stanton just ruled in the Ed Sheeran case, there are material facts in dispute as to whether in fact in that case Mr. Gaye's music was so in the public domain and so commonly known that the defendants and Mr. Sheeran in that case were free to use it and their use was fair use. That exact issue was decided, your Honor, by this very same court, Judge Stanton, in the Ed Sheeran case, The Estate of Marvin Gaye v. Ed Sheeran, the very issue we have here. And because —

THE COURT: I'm not sure that it's very issue. That case is more like the Gaye case that was brought in California involving *Blurred Lines*. Isn't that true?

MS. SQUILLACE: It involved more of an instrumentality, yes, Judge. It is not lyric-specific.

However, the issue is in fact the same. There is not enough — and we have no discovery yet, Judge. This is just on the pleadings. We have no discovery. And when you take a look in

that very same paragraph of 69 and 70 and you do it and you see in the black-and-white comparison plaintiff's lyrics "we run things, things no run we" and defendant's lyrics "we run things, things don't run we," "no" and "don't," that's the change the word. Defendants' change plaintiff's "no" to "don't." The case law is clear, as we cited to, that is even more than a trivial variation. "We shall overcome" --

THE COURT: I don't think this case is going to rise or fall on that variation.

MS. SQUILLACE: Right, but when you see them side by side, Judge, you see the taking is nearly verbatim. The changing of the word "no" to "don't" is not enough to make it fair use or a fair derivative use.

Not only that, Judge, what's important to note -- and defendants do not address this at all -- it is not just that they took the words "we run things, things," they change it to "don't," "don't run we," they intentionally also took Mr. May's use and creativity of the intentionally grammatically incorrect sequence of the words. And when you look at the four factors under fair use, sequence and arrangement of words is one of the things you look to. They could have taken the words and rearranged them in a whole new way to give a new meaning or a new context. They did not do that. They took the exact same words, changing "no" to "don't," which is really no change at all because the meanings are the same, and they took the very

same intentionally grammatically incorrect sequence of the words to give rise to the same meaning, no difference, no variation, no transformation to the meaning.

And one other thing, Judge, while theme is not protected under copyright law, theme is looked at when you look at the four factors of fair use and the purpose and character of the use by the defendants. It is not a coincidence --

THE COURT: We are going to get to theme in a minute.

MS. SQUILLACE: Very good, Judge.

THE COURT: Going back to the public domain issue, on page 22 of your brief in opposition, I quote the brief as saying, "Plaintiff's original lyrics/lyrical phrase preexisted defendants' unlawful use of same and was in the public domain, as any Google or Internet search would reveal decades, before the defendants' unlawfully took, copied, and used same in their 'We Can't Stop.'"

You have taken the position or asserted that the phrase was in the public domain decades before the defendants wrote their song. Why isn't that case dispositive here? Why doesn't that just sort of resolve the whole matter?

MS. SQUILLACE: Because that doesn't mean that the way they used it is lawful, Judge. His song existed when he published that song in 1988 and it existed in the public domain. This goes to access, Judge.

THE COURT: But a public domain has a meaning in

copyright law, and it means that it has entered the free use by the public. It's not just that it is out there to be seen.

That's publication. But public domain is I am free to use it because it has entered public domain and is not protectable.

MS. SQUILLACE: Respectfully, no, your Honor, because that would mean that every song that has ever been released in the history of this entire world would be free for the taking to be used --

THE COURT: No. It means it would be published, but it doesn't mean that all those songs or all parts of them have entered the public domain. And the words here are very specific in your brief. It says they have entered the public domain.

All right. It seems to me that you are giving a gloss on public domain that's different from the way it is used in copyright law perhaps, but I'm not -- maybe I'm wrong.

So I believe among the tests that one could apply in copyright infringement, you allude to -- I think you allude to fragmented literal similarity. Is that the test that you contend applies here or is it some other test?

MS. SQUILLACE: Judge, that's one of what we look at. When you have a short lyrical phrase and it's a fragmented part of a song, you don't have to have the two entire songs be same or similar, not all. So when you look at the songs as a whole under the four-factor test for fair use, not all of the lyrics

have to be same or similar in order for there to be --

THE COURT: Put aside fair use. What about for infringement purposes? Is fragmented literal similarity a test unto itself?

MS. SQUILLACE: Yes, it is, Judge.

THE COURT: Okay.

MS. SQUILLACE: It is one of the things that you look to, then you look to the substantial similarity. That's why we do the side-by-side, Judge, and that's why the case law is clear. Where the copying is exact or nearly exact, there is an actionable infringement. And, again, that goes back to changing the "no" to the "don't" is not enough of a variation for the defendants' use to be protected.

THE COURT: Okay.

On page 11 of your brief, you say, "The two works are so nearly alike that the only reasonable explanation is that the defendants copied Mr. May's work."

What are the two works you are referring to there? I assume they are the entire song, is that correct?

MS. SQUILLACE: No, Judge, we are talking about the phrases, and this, again, goes to --

THE COURT: But the copyright -- but the work that is the subject of the copyright is the song, not the phrase.

MS. SQUILLACE: Judge, and part of that -- it is not just that the entire song has to be the same. A copyright

protection to the song protects all of the lyrics in the song and all of the notes and instrumentalities and melodies of the song, and thus everything that is a part of the song is protected.

You need not have, as your Honor correctly noted in our premotion conference, you need not have a *Blurred Lines* case for there to be an infringement. He obtained his copyright protection back in 1981 when he created the phrase and used just the phrase, and he obtained additional copyright protection when he published and created the song using the phrase.

THE COURT: Right, but when you refer to "work" in your brief -- and, again, this is a copyright convention that is pretty much accepted, I would assume, but, again, you can tell me if I am wrong -- "the work" refers to the song. That is the subject the copyright. Isn't that the case?

MS. SQUILLACE: And the lyrics, Judge.

THE COURT: Well, I understand the lyrics are part of the song, but the work is the song as a whole.

MS. SQUILLACE: The overall song is a work as a whole, yes, Judge. But you can't piecemeal. The words are protected and the melodies are protected.

THE COURT: Okay, but you say in here that "the two works are so nearly alike in both syntactical structure and lyrical content that the only reasonable, logical explanation

for such a great degree of similarity is the defendants copied from plaintiff." Isn't it just as likely or more likely that the reason that they used that phrase is because it was already existing in the public domain --

MS. SQUILLACE: No, Judge.

THE COURT: -- for decades.

MS. SQUILLACE: No, Judge. The reason why they used that phrase -- and I'm glad you asked that question -- and, again, it goes back to while theme is not protected, theme is critical for this court to look at. Defendants try to assert that these are two completely different songs. They are actually not.

THE COURT: Wait a minute. But this isn't about theme, though. This is just about what's the explanation for why it appears in their song.

MS. SQUILLACE: Yes, Judge.

THE COURT: And I was just getting back to the issue of public domain. But I think we have a disagreement there about what the public domain is.

Let me ask, relatedly, you mentioned this earlier, you mentioned a hook and that the phrase appears -- well, is the phrase the hook or is it part of the hook? What do you mean when you say it is in the hook or the hook.

MS. SQUILLACE: The hook is really what the theme of the song or the theme of chorus would be. As I was saying

earlier, Judge, and we discussed this also at the premotion conference, it is not a coincidence that the theme of plaintiff's song, which is about being in control of your own life, your own destiny, your own situation, he may in his song give different examples about how to be in control of your own life versus the examples defendants give, but defendants' theme of their song is about being in control of her own life and as girls being --

THE COURT: Right, so --

MS. SQUILLACE: -- in control of their own life.

THE COURT: -- there is -- there are two different glosses put on the theme of the song by the parties. You contend that there is an overall theme of control of one's life and independence; whereas, the defendants contend that, as used by Mr. May, it is very much in the realm of male domination of women and in a context of Ms. Cyrus's song, it is about female independence, so sort of a subset maybe of the theme.

But here is my question about it. You, in your brief, say that "the court" -- this is on page 13 -- "can take judicial notice of the themes of the songs." The parties disagree about what those themes are, so can I still make a determination as to what the theme is? Can I independently make that determination?

MS. SQUILLACE: Not on the 12(b)(6), Judge.

THE COURT: But you say I can take judicial notice.

MS. SQUILLACE: You can. If you were to find, if you were to be able to find that there is not fair use or there is fair use, theme is what must be looked at as part of the four factors.

THE COURT: But putting aside whether it is fair use, infringement, whatever, you have — let me just go, to make sure I have the wording right, let's see, I'm reading from page 13 of your brief. "This honorable court is allowed to take judicial notice of the defendants' theme of their song, of plaintiff's theme of his song, and of defendants taking and copying plaintiff's theme."

So you have told me you I can take judicial notice, but what if I determined that the theme is something other than what you are contending it is?

MS. SQUILLACE: Judge, you can take judicial notice of it as it applies to what you can rule on on this 12(b)(6), and that is fair use and fair use only. We raise that in our section of the motion as to substantial similarity. The reason why they intentionally take Mr. May's song is because it epitomizes the mantra of her song, and that is why they intentionally place it in the repeated chorus of their song, as does Mr. May.

We all know that the repeated chorus is what we all learn the words to first as a listener because it is repeated more than the verses are and the verses, while they have other

words, reflect back to the chorus, because the chorus contains the mantra or the theme of the song. Just like Mr. May's, so does Ms. Cyrus's.

THE COURT: I'm looking at the lyrics for Ms. Cyrus's song We Can't Stop, and the phrase "we run things, things don't run we" appears in three places, right?

MS. SQUILLACE: Yes.

THE COURT: And it appears in what is apparently the chorus of the song, is that correct?

MS. SQUILLACE: Yes.

THE COURT: But there are a lot of other things in this chorus of the song. In fact, most of the chorus precedes the statement, and there is reference to "this is our house, this is our rules," and "we can't stop, we won't stop; can't you see it's we who own the night, can't you see it we who bout that life, and we can't stop," then it gets to "we run things, things don't run we."

How in that context is "we run things, things don't run we" the hook?

MS. SQUILLACE: Because, Judge, it exudes the exact mantra: Be in control of your life. This goes back to, while they give different examples of how to be in control of one's life, the lyrics of Mr. May's song that talks about being dominant to your women and women being subservient — which is a Jamaican cultural thing, by the way — is only one portion of

that song. This is not an antiwoman song.

THE COURT: It is more than one portion. It is.

MS. SQUILLACE: Judge, but it is not the mantra of the song, it is not the theme of the song to be dominant over the women. The theme is being in self-control. He gives that example. The defendants give the example about if you want to do drugs, do drugs, do mollie; if you want to have sex with whomever you want, whenever you want, wherever you want, you are a woman, it is your body, do what you want to do; self-control; don't let society, life, life situations, or other people dictate what you want to do, when you want to do it, where you want to do it, and with whom you want to do it. They are the exact same theme, Judge --

THE COURT: Okay.

MS. SQUILLACE: -- and that's what we --

THE COURT: Let me just turn briefly to the damages issues.

MS. SQUILLACE: Yes.

THE COURT: Do you agree or disagree that the damages available only go back three years before the filing of the complaint?

MS. SQUILLACE: We conceded that, Judge.

THE COURT: Okay.

MS. SQUILLACE: Yes.

THE COURT: And with respect to the issue of

attorney's fees and statutory damages and when registration occurred versus when infringement case was brought, etc., I think you bring up the continuing infringement theory in your brief, is that right?

MS. SQUILLACE: We allege that the infringement continued past, continuing to present, that it has continued. However, I am glad that your Honor brought up this question because of two things, Judge. First, the issue of whether statutory damages and attorney's fees are applicable is not ripe for this court to --

THE COURT: That may be but, I am just trying to understand, the Second Circuit has rejected the continuing infringement --

MS. SQUILLACE: Yes, Judge.

THE COURT: Okay.

MS. SQUILLACE: That is exactly why we have to determine -- because we had no discovery yet, Judge, and this is why the *Steele* case that they cite is not applicable, in the *Steele* case plaintiff obtained default judgment against defendants and was at an inquest trial for damages. We are not anywhere near that stage.

THE COURT: All right.

MS. SQUILLACE: Secondly, in that case, why it is not applicable here, in that case plaintiff conceded that her work was unpublished. We have a published work here. It's been

published decades before Ms. Cyrus was even born and before the defendants use it.

And third, we must have discovery to see each and every infringing act, whether it was the sale of an album, the -- a performance, because it is not just the fact that their album remains publicly on sale since it has been released. That doesn't get the defendants out of liability. She has performed this song continuously as part of her repertoire, including promoting her new album with the hit single Malibu. She performed it on The Today Show, and that is a completely different genre and theme of music than the song --

THE COURT: Well, it is an interesting --

MS. SQUILLACE: -- We Can't Stop.

THE COURT: -- question, right? The question is what is a new infringement, right?

MS. SQUILLACE: Correct, Judge.

THE COURT: And if it is — let's take a situation where the record continues to be sold. The cases pretty much say that is one infringement. You don't get to look at it again just because a record was sold again a couple of years later. What happens if it appears on a different album? Well, that's another degree. What happens if it is performed live on stage versus in a record? What happens if it's used in a movie?

What authority are you aware of that addresses whether uses in different media in that way does or does not constitute a new infringement?

MS. SQUILLACE: Judge, well, this is the very reason why it can't be decided on this motion, because what we have to look at is because in the *Steele* case she never published it before copyright registration occurred, the issue of when she registered it and when the post-registration infringing acts occurred became crux to her damages issue for statutory damages.

Here, because Mr. May's work has been published before, while we do look at the certificate of registration and see now what acts occurred after that, we must look at the timing in order to determine whether those acts are part of a continuing preregistration infringement or are they separate, new, actionable infringing acts? And we don't have any discovery as to that. It is not ripe. It cannot be decided at this stage. At best and at most, they may be able to make a motion after full discovery is complete for them to assert these were all continuing acts of a preregistration infringement. But we know no information yet and they don't provide any, so this cannot be decided, most respectfully, Judge, by your Honor on this motion.

THE COURT: Okay. Thank you.

MS. SQUILLACE: Thank you so much, Judge.

THE COURT: Thank you, and I will come back to you if you want to respond to whatever the defendants have to say.

MS. SQUILLACE: Thank you, Judge.

THE COURT: And the defendants don't get off the hook here. I have questions for you, too. And, frankly, I think the case would be easier if the plaintiffs had conceded that the phrase "wi run tings," in the full Jamaican patois, had existed beforehand and all that Mr. May had done was add English elements to it, and I believe that in your brief that was sort of an assumption you made in your brief. So (a) tell me is that an assumption that (a) you did make; and (b) if that assumption is incorrect, that is the reading of paragraph 69 of the second amended complaint, does that change the outcome?

MS. PAUL: I will answer the second question first, as you might expect and, no, it does not change the outcome one way or another.

If I might, Judge, we frankly did not understand, even given their second amended complaint, even given their response to the premotion letter, even given their opposition brief, what it is they are claiming he created and what he did not.

All we can go on — I'm still not sure I understand, although I heard the various denials that Ms. Squillace offered to your questions, I'm still not sure I understand what he created and what he didn't.

However, several things are true:

First, it is clear and she stated that he claims to have created it in 1981. It is equally clear that he did not affix it until 1988, if then. Therefore, 1988, as I think your Honor alluded to, is the critical time for purposes of determining whether the phrase is in the public domain and whether the phrase had been used by others previously.

The second thing that is clear is there is proof in the record, both pre-1981 and certainly pre-1988, as their brief concedes, the page you cited, that numerous others used the phrase both in songs — the Nitty Gritty song and in the Johnny Osbourne song — and, in addition, there are numerous trademark uses of the phrase for various classes of goods and services.

THE COURT: But the only -- isn't it the case the only proof I have of that or only indicia of that are the attachments and exhibits that you provided from various publications, and therefore aren't those essentially hearsay and items that I can't take into account on a motion to dismiss?

MS. PAUL: Respectfully, Judge, they are judicially noticeable. However, I would like to go to your last point, which is where I began, which is, it does not make a difference here whether or not he originated/created the phrase. It does not make a difference for several reasons.

First of all, you said that you had taken the time to

review our respective sets of papers and the exhibits. I certainly hope the court has also had the opportunity to listen to the two songs.

THE COURT: Well, I have heard -- I have listened to the two songs. I have also read, I think, all of the cases that were cited to as cases about phrases.

MS. PAUL: Okay. Listening to the two songs -THE COURT: They sound nothing alike. There is no
question. But that's not what determines whether it is
infringement with respect to the phrase.

MS. PAUL: Respectfully, I disagree.

THE COURT: Well, they are not alleging that one song infringes the other song as a whole. And I think, again, even in the Gleaner article that counsel is distancing themselves from at least they were quoted as saying even if they want to distance themselves from it, maybe this wasn't said, but the two songs sound nothing alike.

MS. PAUL: But, Judge, they have a copyright registration, as you pointed out, for a song. They are suing based on that registration.

THE COURT: Right. And if you have a copyright on a work, it can be the case that there can be infringement for copying a selected snippet of that work. And the best example, I would think, are the sampling cases, where someone is taking the actual sound recording of what may be, I don't know,

anywhere from two to eight beats, I don't know what the common use is in terms of length, and in those cases, there can be an infringement. Let me start there. Is that right?

MS. PAUL: No.

THE COURT: No? Sampling --

MS. PAUL: First of all, I believe your Honor is referring principally to the *Bridgeport* case out of, I believe, the Sixth Circuit.

THE COURT: That's one case.

MS. PAUL: Pardon?

THE COURT: That's one of the cases.

MS. PAUL: And that case was based on the conclusion of that circuit that, because of section 114 of the Copyright Act, any taking of a digital sound recording is, by definition, an infringement, because 114 gives the copyright owner of the digital sound recording the right to remix, alter, or otherwise change a work.

The Ninth Circuit expressly rejected that concept in a Madonna case. I think it is SalSoul v. Ciccone and said it was absurd -- Ninth Circuit's word -- to conclude that a provision of the Copyright Act which was intended to be a limitation on the rights otherwise accorded copyright owners in the case of a digital sound recording and convert it into a greater right than others would have to sample, to use other copyrighted works.

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So the Second Circuit has not ruled on this question, but I --

THE COURT: To be clear, you are saying the Second Circuit has not ruled on the question of whether sampling is a violation?

MS. PAUL: Per se, as opposed to the Ninth Circuit ruling that the use of I think it was 40 times looped through the first six seconds of the song or something like that was a de minimis use in the Madonna case, the SalSoul v. Ciccone.

But what I am saying is that I agree that it is possible that in some sampling cases, sampling by definition being the taking of both the musical composition and the sound recording, that the use of a relatively small snippet may constitute substantial similarity, putting aside the issue of whether, assuming substantial similarity, it might be fair use.

However, I am aware of no case in this circuit or elsewhere that has held that the taking of a very small snippet of a musical -- of the lyrics of a musical composition standing alone can constitute or does constitute copyright infringement.

"standing alone." This goes to a question I have, which is, what would justify a different outcome legally for a sampling, as defined or exemplified by the taking of the actual sound recording, in addition to the composition, versus just taking a sample of the lyrics? And what rationale is there as to why

there should be a different outcome?

MS. PAUL: Well, the very simple answer to that is that, by definition, sampling is taking — well, it is taking three things. It is taking the musical composition, it is taking the sound recording, and it is also taking the particular performance of that sound recording. Using lyrics is less of a use by a substantial measure; and, more importantly, since a copyright registration for a song and the registration on which they are suing here covers both the musical composition — well, covers the musical composition which includes both the lyrics and the arrangement, the taking is a lesser taking than it is in a sampling case. Now, "lesser" doesn't mean home free, but "lesser" is "lesser," and for that reason I don't think that reliance on the sampling cases, even to the extent that there is a loose analogy there, is appropriate.

What we are talking about here is the taking of a phrase. Let's assume that he created the phrase. Let's assume that, notwithstanding the fact that it is a short word or phrase consisting of seven words, three of which are repeated two times, somehow or other that short phrase is protectable under copyright law. Even so, you still have to compare the two works to see whether they exhibit the same aesthetic choices. You still have to compare the two works holistically in order to determine whether there is substantial similarity

of protectable expression.

THE COURT: Is that true even under what is referred to in some of the cases as a fragmented --

MS. PAUL: Yes.

THE COURT: -- similarity analysis?

MS. PAUL: Yes, it is.

THE COURT: So help me with that. Explain why that is --

MS. PAUL: Because it is only one part.

THE COURT: Go ahead.

MS. PAUL: It is only the first stage of the analysis, whether you are doing comprehensive nonliteral similarity, which is overall structure without taking of specifics, or you are doing fragmented literal, and I am not aware of a single case where there has been a finding of infringement based on one fragment, as opposed to multiple fragments, for fragmented literal similarity.

But putting that aside, look at *Tufenkian*, look at *Boisson*, look at numerous of the Second Circuit cases, not to speak of the application of those precedents in music cases and elsewhere. After you do the dissection, even under fragmented literal similarity, you then turn to the holistic comparison. Judge Nathan cited the *Peter Gaito* case, *McDonald v. Kanye West*. Numerous, numerous cases both on the district court level and in the circuit say that you don't stop at fragmented

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literal similarity when you hit upon a similarity that exists in two works. You then have to do the holistic comparison, look at the songs as a whole, and look at the relationship of the choices made by the respective artists/creators as to how to put those choices together in a song, and case after case does this, Judge.

So I am saying that let's assume that it was created by him and let's assume that it wasn't in the public domain and let's assume that it is protectable, all of which are assumptions that I am making for purposes of this argument, nonetheless, the song aren't substantially similar. matter whether you look at the ordinary observer test to see whether your average listener would, unless they set out to identify the disparities, would see the overall aesthetic of the songs as the same. It doesn't matter if you look at the more discerning observer test which filters out all of the elements except those that are protectable and then proceeds to do the total concept in view of holistic comparison. Ιt doesn't matter whether it is comprehensive nonliteral or fragmented literal. At the end of the day -- well, it's not quite the end because there is still fair use, but for purposes of determining whether there is substantial similarity, you cannot get away from comparing the two songs as a whole.

THE COURT: So let me ask you about that. So in the other cases involving phrases or allegations that a use of a

phrase from one song in another song or some other work is an infringing use, it did seem to me that many, maybe all, of those cases that resulted in a dismissal was on summary judgment. I'm going to have you correct me if I am wrong on that. Because if you what you are saying is true for all cases, then you would expect in every situation where someone's claim of infringement is based on the use of a phrase from some other work, that those would all be dismissed at the motion to dismiss stage.

MS. PAUL: You could have a song that consists of repetition of the same phrase for the entirety of the song.

THE COURT: Yes, but none of the cases have that.

MS. PAUL: Well, I am not saying that simply because the phrase is the same means that they can't be substantially similar. I'm saying that where, as here, the only similarity alleged or that could be alleged based on the two songs is the use of a common phrase --

THE COURT: But in several of the cases, and I don't have the names handy, summary judgment was granted, perhaps even denied, I can't remember, but even where it was granted it was in cases similar to that situation where the only commonality was the phrase, and those cases still made it to summary judgment. My question is why?

MS. PAUL: I'm not aware of a case, frankly, in this district that's made it past summary judgment that was based

solely on a phrase. If I might, Judge, Bell v. Blaze, Hip-hop Behind the Walls, 12(b)(6); Boyle v. Stephens, LifePath for mutual funds, 12(b)(6); the McDonald v. Kanye West case that I mentioned before, 12(b)(6). There are several others, but these are the ones I happen to have notes on in front of me.

So I don't think that you need to go as far as you are positing going in the questions either to me or Ms. Squillace in order to reach the conclusion that, as a matter of law — and there are many cases in this circuit and elsewhere reaching the conclusion on an up-front 12(b)(6) motion — that there is not substantial similarity as a matter of law.

And I don't care if he created this phrase. I actually think it is a very interesting question of Jamaican law that I don't know the answer to as yet as to whether he can have a copyright if he publicly performed either the song or the phrase from '81 on, putting aside the question of whether he entered the public domain. Under United States copyright law, if he publicly used the phrase as a hook and/or as part of a song for seven years before he tried to register it, it would be in the public domain. But that ownership question is a question of Jamaican law which is not before the court on this motion.

We are simply saying that what matters is the status pre-'88. Even if pre-'88 it was not in the public domain, it is not protectable as a short word or phrase. And, by the way,

Ms. Cyrus, defendants in this case did not use the exact same phrase. And, in addition, defendants' use is for a very different purpose that borders on fair use, which your Honor said you were not addressing at this point.

THE COURT: I'm happy to have it addressed. I just wanted to distinguish this being where we were in the issues.

MS. PAUL: To go back to your first question, there is no substantial similarity here. Whether he --

THE COURT: There isn't in the songs, but I am still having trouble with the cases that have -- I don't recall the cases going down that path and saying that there is no infringement in use of a phrase because there is no substantial similarity in the overall work. Maybe one or two of the cases have, but I don't remember that being the basis on which overall the phrase cases have been decided.

MS. PAUL: Look at the McDonald v. Kanye West case and --

THE COURT: That may be one.

MS. PAUL: -- look at the Oyewole v. Rita Ora case. Both of those are Judge Nathan opinions. There are several others which are cited in our briefs. And if you go through the proper analysis, you first look at the similarity, you identify the similarity -- actually take a step back. I will take a step back, if I may.

The proper analysis begins with probative similarity,

and you have to have probative similarity before you even get up to substantial similarity; "probative similarity" being copying enough similarities to show copying, whether the copying is illegal or not; "substantial similarity" being -- "substantial similarity of protectable expression" being the illegal taking, subject to the fair use defense.

So I do not believe, based upon listening to the songs, reading their papers, looking at the lyrics of these songs, that there is even probative similarity here, not to speak of moving to the next level of the analysis, which is the substantial similarity analysis which I have outlined.

And I am happy to address any other questions the court has, but you cannot divorce the phrase from the song in the way that plaintiff is attempting to do it in this case to ground a copyright infringement action. This is not a trademark infringement case. Yes, as your Honor pointed out, you can have protection subject to the various fair use defenses in trademark law for a phrase, a short phrase, a slogan. But this is copyright, and you can only sue for what is registered, and what is registered here is a song.

THE COURT: Okay. All right. Thank you.

Let me hear some rebuttal from the plaintiff on this, because what the defendants have presented to me, at least as I perceive it, is a very big statement, in a way, that this case can easily be decided because of the lack of substantial

similarity or even probative similarity between the songs as a whole.

MS. SQUILLACE: If I may, most respectfully, unfortunately counsel is incorrect. You can absolutely fragment the phrase out.

I would turn to, first, Exhibit C to the summons and complaint, which is attached as an exhibit. It is a copy of the copyright registration for Mr. May of the 1988 song We Run Things in which the phrase "we run things, things no run we," is included and --

THE COURT: All right. We know that.

MS. SQUILLACE: -- repeated in the song. Copyrighted and protected under the registration on the first page, paragraph 1, subsection b, "Description of the work protected," the second box is checked, "musical work including any accompanying words." That gives the protection to the phrase we are talking about here, Judge.

And you absolutely can isolate a phrase, which is why the defendants knew that they had to give due compensation and credit to Slick Rick and Doug E. Fresh for LaDiDaDi, because it is a segmented, fragmented — even more fragmented than plaintiff's protected work here. It is not even a sentence. It is not even really a phrase. It is a convoluted one word of multiple pronouns and words mixed together to create a sound, "LaDiDaDi." They know that they had to give them credit

because fragmented and short phrases that are unique and creative are protected by copyright.

I want to turn to counsel with regards to her argument that the taking is de minimis, and I am glad that she brought that argument back because here, again, the We Shall Overcome case, which is a case they cite, it's a summary judgment motion case, Judge, but the holding is critical to this case because in that case the defendants change the plaintiff's word from a phrase, not the entire song of all of the lyrics, from a part of the song, the defendants in that case change plaintiff's word of "will" to "shall" and change plaintiff's word of "down" to "deep." And the Supreme Court was clear that this taking was not enough of a variation to give the defendants protection. It was not transformative. It was not a protected derivative work.

THE COURT: But wasn't the overall song more similar than in the case here?

MS. SQUILLACE: The overall songs themselves, Judge?
THE COURT: Yes.

MS. SQUILLACE: Not by much, Judge. This is, again, it goes to the issue of whether these lyrics can be taken from the particular song. If that were the case, then no lyrics would ever be protected and you would have to have different registrations and different copyrights for every single word of a song and for every single note of a song separately, and we

don't have that.

THE COURT: In We Shall Overcome, weren't they just two different versions of We Shall Overcome essentially?

MS. SQUILLACE: That dealt more also with musicality, Judge, which is different than here. We don't have that. But when we go to what the holding of the case is and why they cite it, the *de minimis* taking, it comes down to what transformation did they make in their taking. As is here, it is such a trivial change that it doesn't change the meaning. So that's why --

THE COURT: I'm not worried about the change part, but it could still be a de minimis taking, couldn't it?

MS. SQUILLACE: No, Judge, it is not de minimis.

That's why I give those examples from that case. Here we change "no" to "don't." "No" and "don't" mean the same thing.

They are interchangeable.

THE COURT: It can be de minimis in terms of the quantitative or is that only considered in the context of fair use?

MS. SQUILLACE: That's in the context of fair use, Judge.

THE COURT: Okay.

MS. SQUILLACE: Now, with regard to the cases that counsel cited that were 12(b)(6) motions, those 12(b)(6) motions, while they were 12(b)(6) motions, like the Kanye West

case, the only issue decided on those 12(b)(6) was fair use, not originality, not creation, not access, not whether it was in the public domain, none of that, because it can't be decided, Judge.

Briefly, to just go back, and this may clear up any confusion if I confused the court, Judge, when we allege public domain, when he published and recorded and put into the public, publication, the song in 1988, that's what we mean when we allege that any search by the defendants would have realized who the author of that song and creator of the song was, that they would then, just like they went to Slick Rick and Doug E. Fresh, go search out Flourgon, find where he is, find who represents him, if any recording company represents him, and get his permission to use the song.

Because, Judge, we are at the 12(b)(6) stage and we have no discovery, discovery will reveal -- and, again, this goes back to the *Feist Publications* case, where there are other legitimate uses of the protected or the work in dispute, here the lyrics, discovery is going to show that the *Nitty Gritty* song and the other song had permission, they had permission from Flourgon to use this phrase. And, again, that's why *Feist Publications*, the Supreme Court held --

THE COURT: Oh, actually I had a question about that, which is, there is reference in your papers to a license previously given by Flourgon, is that correct?

MS. SQUILLACE: Correct, Judge.

THE COURT: And was the license for the song or for only the phrase?

MS. SQUILLACE: It was for the phrase to use how they want and any of the other lyrics in the song.

THE COURT: Was the license to the song as a whole?

In other words, they were licensed rights to use the song?

MS. SQUILLACE: To use the lyrics, Judge, to the lyrics.

THE COURT: To the lyrics as a whole, though, all of the lyrics. In other words, does the license specifically call out and say: You may use the phrase, "We run things, things no run we"?

MS. SQUILLACE: Yes, Judge. Yes, Judge.

THE COURT: Okay.

MS. SQUILLACE: Yes.

And, again, because we are at 12(b)(6), we don't have any discovery, just like we don't have the discovery to show the post-registration infringing acts and when they occurred to now compare to the date of the registration.

But I also want to again go back to when a person creates a work and puts it in tangible form and publishes it, that person has copyright protection no matter what country they come from for life plus 75 years, and that covers the time frame the defendants infringed on the plaintiff's work.

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Going to the aesthetics that counsel raised and the taking, when you look at the works as a whole, again, not all of the lyrics have to be same or similar, not all the instrumental notes have to be same or similar. And that is why, as is here, the arrangement of the words, did they use the same arrangement, did they use the same sequence, and here with these lyrics of "we run things, things no run we" that they changed to "we run things, things don't run we," they use the same words, the same meaning, the same incorrect sequence and arrangement of the words, and they also use the same rhyming rhythm as the plaintiff. In the side-by-side comparison in the complaint, the reason why we include the third line of the chorus on plaintiff's side is "we run things, things no run we, anything we do haffi done properly." He rhymes the third line to the second line, not the first line. They do the same thing They could have rhymed the third line to the first line or to the fourth or fifth line. So they are taking the sequence, the arrangements of the words, the inflection, the cadence, the theme, and the words without any derivative or transformative change that would allow them any protection, Judge.

And just if you give me one second to just look over my notes.

(Pause)

MS. SQUILLACE: That's all, your Honor.

THE COURT: Okay.

MS. SQUILLACE: Thank you.

THE COURT: Ms. Paul, one things I would like you to address is the LaDiDaDi issue and if what you are saying is the case with respect to what the law is and should be applied to phrases, why was it necessary to obtain a license for that phrase?

MS. PAUL: Well, you are assuming, Judge, that it was necessary to obtain --

THE COURT: Well, I realize it may be to avoid litigation because you don't think it is necessary, but nonetheless.

MS. PAUL: Look at the Supreme Court in the Campbell v. Acuff-Rose case. It specifically says, even if you sought a license and it was denied -- what am I doing wrong?

THE COURT: Let the record reflect that what she did wrong was that she did not have the microphone closer to her. Nothing else.

MS. PAUL: The Campbell v. Acuff-Rose case says there are lots of reasons why people take licenses, and it is totally irrelevant to the question of whether or not it is a fair use. The truth is that, in the music industry, people label, take licenses for all kinds of things that if they picked up the phone and called me that I would say, you don't need that, that's so clearly a fair use. The truth is that there are

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customs that are sometimes followed, protocols that are sometimes followed. It has nothing to do with what the applicable law is. The LaDiDaDi business is totally irrelevant to any issue that is or could be before this court.

THE COURT: What bothers me is that if the law were so clear that a phrase -- you have to look at the overall song, compare the overall songs, then a phrase or a sample, whatever it is, it would just never be -- it would be a clear matter of law that that can't be copyright infringement. The cases don't go that far.

They don't go that far because -- I'm not sure that they don't go that far. But, as a general proposition, I am not aware of a single case where there was use of one phrase with no other similarity, whether in musical arrangement or in lyrics, that's not a digital sampling case, where a court or a jury found that that was insufficient to constitute substantial similarity. There are cases on the specific facts of those cases where the court said there is a jury question as to whether given the qualitative and quantitative importance of the phrase to the plaintiff's song and given other overall similarities, such as similarities in sequencing -- I must say, Ms. Squillace keeps quoting the Feist case. Feist stands for the proposition that you can have protection for something that isn't otherwise copyrightable if there is something original about the selection, order, and

arrangement --

THE COURT: It's a compilation case.

MS. PAUL: It is a compilation case. Even then, protection is so thin as to be, some cases say, anorexic. So I don't get what Feist has to do with any of this.

My colleagues point out that in the LaDiDaDi examples, and I don't really think this makes a difference because I don't think it is relevant, there was also a taking of the melody, and there is no taking of a melody here. But again, people take licenses for lots of reasons. It doesn't mean that something is or is not a --

THE COURT: I understand. I understand.

MS. PAUL: Just a couple of things I wanted to briefly address.

Ms. Squillace said, among other things, that de minimis is only relevant to fair use. I just think we need to clear that up. I assume although the court may well be aware of it, as Judge Newman pointed out in the Reingold case, there are two very separate analyses. One is assuming substantial similarity is the use de minimis separately from that, even if it isn't de minimis, is it a fair use?

THE COURT: Or is it de minimis apart from fair use?

Do we look at the importance of what was taken to the original work, that is, the work from which it was taken, or are we looking at it in terms of quantitative or qualitative

contribution to the alleged infringing work?

MS. PAUL: The latter, as opposed to on the fragmented literal similarity where the focus is on the importance to plaintiff's song. But if you are talking about a de minimis use, then you are looking mostly in the cases quantitatively rather than qualitatively, but I can imagine there could be a case where qualitative was also the issue. Look at the Sea of Love case, with the use of the pictures on the wall in the Al Pacino movie and the court said -- I think that was a Judge Stein decision, the court said it was a de minimis use.

THE COURT: But in the Reingold case it was the opposite, right? Picture on the wall, Cosby Show.

MS. PAUL: Picture on the wall, up there throughout a good part of the movie. They clipped off the copyright registration in the lower right-hand corner. It was really important to see --

THE COURT: Right. So why aren't these all fact-specific issues, though, as to what is actually de minimis?

MS. PAUL: Can there be fact-specific issues in a given case? Yes. Are there fact-specific issues in this case? I respectfully submit there are not. We didn't put a lot of emphasis — I do think the use is probably de minimis, but I don't think you have to go that far because it is so clearly a fair use in this case.

THE COURT: Let me stop you there, because we didn't directly address fair use. I don't want to take up too much more time, but I want to ask counsel, to the extent you have something to say about fair use that's not among what we have already discussed, I want to give you an opportunity to address that. But you don't need to give me the full run down on fair use, because I am aware of the factors, I am aware you have what you said in the briefs, and I am aware of some of the issues that are common to what we have been talking about. But there may be something particular that sets it apart or that we haven't addressed that I would just like to hear about.

MS. PAUL: There is something that we touched on in our brief, but it's come up so many times today in plaintiff's argument that I would like to say it again. You have to focus on when does the phrase matter and when does the song matter for purposes of the analysis. And plaintiff takes the position that all you look at for purposes of deciding whether there is a transformative use or not is the phrase; that the songs are totally irrelevant, their brief says. How could that be? How can you possibly determine whether it is being used for a transformative purpose, whether it supplants the demand for the original, whether it adds something new with new meaning, new aesthetics, all of the language that we have got from Judge Laval on down with regard to transformative analysis, how can you possibly decide that without looking at the entirety of

the song?

THE COURT: Well, you do because if I recall -correct me if I am wrong -- the quantitative part of that, that
is, the amount taken, is done in relation to the original song
as a whole.

MS. PAUL: That's the third factor. I'm talking about the first factor.

THE COURT: Oh, okay. I'm sorry.

MS. PAUL: I'm saying for purposes of deciding whether something is transformative or not, you can't just look at the phrase to determine whether we transform the phrase. You have to look at the way the phrase is used in each of the two songs.

THE COURT: Right. Hence their argument about theme, but nonetheless.

MS. PAUL: Right. Putting that aside, I'm not going to repeat what we have said about theme.

Second factor, the nature of the copyrighted work. What's the work here? The work is their song, including the musical arrangement of the song as well as the lyrics of the song. You don't just focus on how unique the phrase is. I think the song, their song, is quite unique — well, unique not being a copyright word, but creative. It also is published and it's also, by their own admission, been out there without being affixed from '81 to '87 and used by many others, they claim, subsequent to '88.

Third factor, the court just pointed out, amount and substantiality of the taking. You have to look not just at the taking of the phrase, but how much of the lyrics has been taken, how much of the musical composition. No other lyrics taken, no allegation of taking of musical composition in any sense that has ever been protected by any court under copyright law.

Fourth factor, it is not the impact on the market for the phrase, it is the impact on the market for the work, the actual or potential market for the work and, under some of the cases, or derivatives thereof. *Cariou* sort of dismisses the idea of an impact on the derivative market. But, again, it doesn't make a difference here.

So I think, unless the court has questions, I'm perfectly prepared to rest on what we have said about fair use. I think fair use, just like substantial similarity, is an issue that is decidable on 12(b)(6), presents no issues of fact, no amount of discovery is going to change those things, so I am prepared to rest on the arguments, but I thought it was important to point out the distinction of focus on the phrase as opposed to focus on the song.

THE COURT: Thank you.

MS. PAUL: And if I might do one more thing, no amount of discovery is going to change the fact that this is, in the words of Justice Ginsberg in the *Petrella* case, continuing harm

from the same wrong. What is the wrong that is alleged? The wrong that is alleged is the reproduction, distribution, performance of the song.

THE COURT: In all cases that are alleged as to an infringement, it is the song just happens to appear in different places in different ways, either in through either performance or some other --

MS. PAUL: Correct.

THE COURT: -- use.

MS. PAUL: And that's, under the rolling approach that the Second Circuit endorses instead of the continuing wrong approach, that's all subject to the bright-line rule on statutory damages.

THE COURT: I'm forgetting which case it was, but one of the cases that addresses that at the -- I think at the end of that analysis, cabined the holding to saying in this situation, where it is the same medium, then it is just one infringement which tacitly suggests, perhaps, that in a case where the same use is made in different media that you might have multiple infringements.

MS. PAUL: I think the case law does not support that.

There are cases -- I have been involved in cases, different field, but involving lines of clothing and you come up with a T-shirt and then you come up with a sweatshirt and then you come up with a baseball cap and are those new fringing acts for

purposes of triggering a new availability of statutory damages, and the vast majority of the cases say no. But it is not consistent and there are cases, some of which we have cited, saying that continuing to perform the same song, rerelease the same record, all of that is continuing harm.

THE COURT: Right.

MS. PAUL: And Justice Ginsberg's opinion in *Petrella*, granted it is *dicta* because that case was about *laches*, but it's clearly controlling here and fully consistent even with the discovery rule under the Second Circuit precedence.

THE COURT: All right. Thank you.

So let me just give plaintiff's counsel a chance to just address the fair use point I made before, not a full rendition of everything, just highlight anything you think you either need to respond to what was said or that hasn't been said already.

MS. SQUILLACE: Sure, Judge. And, again, not to belabor points that we have already made in prior argument and going back, when you look at the first factor, purpose and character of the use, again, plaintiff's song has the phrase nine times in his song. It is the theme of his song. It is the mantra of his song. It epitomizes the overall theme of the song. This is why, when determining fair use, which is the only thing this court can decide on the 12(b)(6), theme is important for that reason only. We are not claiming that theme

is protectable, but you must look at the overall theme of the song as you look to the both songs as a whole. You cannot ignore theme, as defendants would like to do. They purposely and intentionally placed it in the very same place in their song — the repeated chorus, the mantra of the song the theme of the song, the epitome of her song and her theme, both themes being being in control of your own life, your own destiny, your own situation and don't let others, society, or life itself dictate your own life and how you live your life.

THE COURT: I understand that argument. I have to say, when I listened to the songs, and it may just be the recording that I have, the phrase was probably the least emphasized part of the chorus. There were other parts that were much stronger and called out that theme. And the only reason I really heard or understood what was being said in regard to the phrase is because I was looking for it. But nonetheless, I'm not going to make a judgment at this point about what the recording quality is or isn't.

MS. SQUILLACE: Okay, Judge.

So obviously in the factor one and it is important to point out, as the court is well aware and the case law is clear, that no individual or coupling of the factors is dispositive. You must look at all four factors together.

There is not one single factor or grouping of factors — one and three or four and two — that is dispositive. You must

look at everything.

So in furtherance of factor number one, important to note is this being used for a commercial nature or profit nature or not profit nature? Obviously the use is being used for a commercial profit-generating nature.

When you look, too, at the nature of the copyrighted work, not, again, to belabor the point, but from when he created it in tangible form, the phrase "we run things, things no run we" in 1981, he obtained copyright protection.

THE COURT: Well, wait. He created the song in 1981 or the phrase?

MS. SQUILLACE: The phrase, Judge.

THE COURT: Okay. But the song wasn't created until 1988, right?

MS. SQUILLACE: Correct.

THE COURT: I don't think -- look, we talked about this a little bit. It is my understanding -- and maybe I am wrong, but I will take a look -- that he had no copyright protection in the phrase itself unless and until it was part of the lyrics, in which case it is part of the overall lyrics. But between 1981 and '88, he had nothing.

MS. SQUILLACE: Judge, we respectfully disagree, because what is tangible form? If I create a lyric and I produce it and I publish it by singing it, that is tangible form, and I have obtained copyright protection.

THE COURT: The copyright is on the song, not the phrase by itself. I cannot get copyright protection for that phrase. If I go to the copyright office and I have this unique phrase that I came up with that's really cool and original and it is ten words long and I say to the copyright office, I want a copyright on this, they are not going to give that. They might give me a trademark if I applied for a trademark.

MS. SQUILLACE: Correct, Judge, but that's why it is important to note Mr. May's copyright registration. Defendants focus on the musical original --

THE COURT: I understand, but many registrations say that and of course everyone claims that their entire work is protected, all the lyrics therein.

MS. SQUILLACE: Correct. So we can't ignore that,

Judge, which is important to note. It says "any of the words

accompanying the musical work in the arrangement." So that

clearly covers the lyrics in question here.

As to the amount and substantiality of the portion used in relation to the copyrighted work, again, as the court is well aware, this looks to plaintiff's work. How much of it was taken from plaintiff's work? He uses it nine times in the song. It is a lot. Even though they use it three times, that is not dispositive of that factor. It is how many times and how substantial is it in his work? So we have that and we have pled that with specificity.

And then the fourth factor, which is the effect of the use upon the potential market, at best and at most, Judge, defendants' papers may have raised a general issue of material fact in dispute as a potential market, but clearly plaintiff's music is dancehall dance music and defendants' music is dancehall dance music, and discovery is needed to see the effect of --

THE COURT: They are both dancehall dance music, but is anyone really going to say that the market for the song We Run Things by Mr. May is displaced in any way or faces any threat of dislocation because of Ms. Cyrus's song?

MS. SQUILLACE: Yes, Judge. And in fact, this goes back to when we talk about it being published. If you were to Google "we run things, things no run we now," Ms. Cyrus comes up for about 30 pages on the Internet before Flourgon. So the effect on Flourgon and his market and his fans absolutely is there. But, again, at best, all they raise is a triable issue of genuine fact in dispute which, again, means their motion has to be denied. And, again, this one-fourth factor in and of itself by itself is not dispositive.

And when you look, again, the Campbell v. Acuff-Rose case, as defendants also cite, you can't have one factor dispositive and when looking at side by side, when you talk about transformative use, you look at what the defendants took from plaintiff, this is what you must look at when you talk

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about determining whether it is fair use. In order to be fair use, it must transform the meaning in the defendants' work from the meaning that it has in plaintiff's work and, again, it does "We run things, things no run we" means the same thing as "we run things, things don't run we," in and of itself and as it is used as the repeated mantra of the theme of the song in the repeated chorus. It does not change the meaning of being in control of one's life, which is the theme of defendants' song, and it is the same use of it in plaintiff's song. That is what must be looked at when looked to see whether it is fair use. Does the defendants' change of the word "no" to "don't," is that enough of a variation to transform the meaning of the phrase and the meaning of the phrase within the meaning of the song, and it absolutely does not. Which by the way, Judge, we believe is why really plaintiff would be entitled to judgment as a matter of law, determining fair use. But, again, at best and at most, the defendants raise general issues of material fact in dispute which would warrant a denial of granting their motion at the 12(b)(6) stage, your Honor.

THE COURT: All right.

MS. SQUILLACE: Thank you.

THE COURT: All right. The court is going to reserve decision and give it due consideration and issue an opinion in due course.

Anything else?

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               MS. SQUILLACE: No, your Honor.
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               MS. PAUL: No, your Honor. Thank you very much for
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      your time.
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               MS. SQUILLACE: Thank you, your Honor.
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               THE COURT: Of course. Thank you. We are adjourned.
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               MS. SQUILLACE: And Happy New Year.
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